



Elevate your business

**Perfect-Fit Business
Software for the Electrical
Wholesale Industry**

EDA ELECTRICAL
DISTRIBUTORS'
ASSOCIATION





Auto
intel
through

Designed for the Electrical Wholesale Industry

Time spent policing every aspect of your business means less time growing it.

Intact iQ is a feature-rich, easy to use business software solution designed to get you operating at your best with real-time, accurate information and controls.

COMPLETE FINANCIALS

Manage all your **financial reporting & management accounts** in a single solution which also incorporates fully integrated online customer account management.



COMPLETE
FINANCIALS

ANYTIME, ANYWHERE MOBILE ACCESS

A personalised mobile work tool that gives your employees **24/7 access** to view and capture relevant business information on their mobile devices in real-time including PODs.



ANYTIME, ANYWHERE
MOBILE ACCESS

INTEGRATED ECOMMERCE

Integrate your web store with Intact iQ and the relevant **PIM database**, e.g. Luckins, held therein.



INTEGRATED
ECOMMERCE

Fast, acc
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STOCK CONTROL SOP/POP

Automate order processing procedures & facilitate intelligent stock management and replenishment throughout and across your branch/warehouse network.



STOCK CONTROL
SOP/POP



CRM, SRM &
MARKETING

CRM & MARKETING

Effectively manage your customers, suppliers, leads, prospects & tenders in a **centralised location**.



AUTOMATED
INTELLIGENCE

AUTOMATED CONTROLS

Automate controls relating to your margin rules & processes to ensure you fully protect your bottom line and **maximise efficiency**.



INTEGRATED
ANALYTICS

INTEGRATED ANALYTICS

Enterprise-wide, integrated business intelligence tool delivering **real time, relevant data and action alerts** to aid decision making.



TRADE COUNTER, EPOS

TRADE COUNTER, EPOS

Automate order processing and **real-time** visibility of your net cost, margin & stock information.



With Intact iQ, you have immediate access to an enhanced version of the Trimble Luckins database from within your system. Data updates are applied automatically in accordance with your business rules.

You can access additional information such as descriptive attributes, images, specification sheets and selection charts along with related items and other manufacturer supplied data without clogging up your data file or having to navigate outside your Intact iQ system.

Searching has also been simplified and extended. You can now quickly and easily search via a manufacturer's major and minor product ranges as well as via commodity or catalogue number, utilising the LUCKINSlive search functionality.

If your team need to create a linked product from the Luckins database, we've made this a one-step seamless process.

But with our Luckins integration we've gone a step further...



1. Luckins Platinum Data Service Integration

You asked. We listened. You now have enhanced access to detailed Luckins data from within the product file held in your Intact iQ ERP system and the data feed you receive from Luckins can be completely **customised to your requirements**.

Granular level detail, such as major, minor codes etc., can be accessed, analysed and maintained seamlessly.

All of this functionality is on top of the auto-updating of product and pricing details in your system ridding your team of onerous manual processes.

2. Business Intelligence

Intact iQ's built-in BI tools enable you to easily analyse and extract in-depth insights from your Luckins related data to allow you to identify opportunities to upsell, enhance margin and buy better.

Within Intact iQ, you can also view all supported Luckins data associated with special orders to facilitate **in-depth analysis**.

3. Multiple Jurisdictions

If you buy or sell across multiple jurisdictions, Intact iQ also accommodates a **combined GBP and Euro database** fed directly from Luckins.

4. Your Pricing, Your Way

The highly flexible nature of Intact iQ enables your specific pricing rules to be applied to trade prices supplied via Luckins **automatically**. This ensures your purchase and sell prices are accurately set in your system and maintained 24/7. Change those rules and Intact iQ flexes with you.

Intact iQ also facilitates **dynamic split pack pricing**. Buy and sell in different units of measure and apply a mark-up, if required.

In addition, Intact iQ automatically builds and maintains **manufacturer discount groups** based on the data supplied via Luckins. No longer will you have to review data and link it to your bespoke discount groups. That logic can also be extended to any new products added by manufacturers.

5. Eliminate Manual Processes

The unique nature of our Intact Luckins integration aims to remove any current inefficient, manual processes to facilitate the accurate, timely maintenance of your product file.

Luckins product updates will **auto-populate** in your Intact iQ system, taking into consideration your pricing & margin rules, controls and any other specifications you may have.

Our auto-populate function is screened via our **update checker**. Updates can be:

- Instantly applied,
- Held for review or
- Held for a certain period e.g. price update applies after current stock is depleted.

This provides the benefit of automation and related man-hours saved but with controls in place to support your business rules.



Trimble
LUCKINSlive
Platform Integration Partner



Industry-Specific Essentials



In-depth margin, pricing, negotiation & cost controls



Supports intricate pricing structures



Link substitute, related or margin enhancing alternatives with ease



Mobile apps for sales and delivery teams including mobile PODs & live routing



Advanced rebate management



Advanced replenishment rules & recommended order functions



Transport scheduling



Supports Kit Assemblies



Easy handling of specials, super-cessions, back orders etc.



Multi-units of purchase/sales, cable batch-tracking, call-offs, tender opportunities etc.



Mobile warehouse solution



Multi-branch/warehouse management



Rich customer analysis & sales opportunity analysis



Rich stock management functionality



Rapid trade counter order entry

And the rest



Advanced levels of autonomy & control



Future-proofed technology stack



Infinitely extendable & scalable



Centralised database for real-time data and insights



Seamless 3rd party integration



Easy data migration



Industry driven development roadmap



Supports your unique ways of working



Leading deployment options

The Intact Difference

We believe wholesalers are at their best when they are supported by technology that fits their business perfectly. Our ethos of the perfect fit means we develop and implement technology that really works for your business because it is designed for your business.

Our intuitive, extendable and highly configurable ERP/business management software, Intact iQ, has been designed to provide electrical wholesalers with more autonomy and control. As your business grows, diversifies or changes, Intact iQ will adapt with you. We empower your team to continuously implement process improvements in your solution so you can always operate at your best.

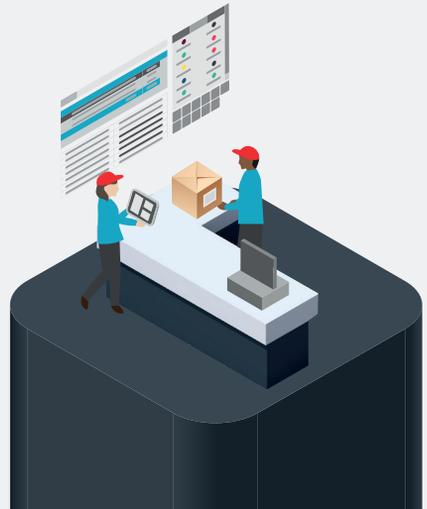
Built on a modern platform, Intact iQ is constantly evolving and provides in-depth, proven enterprise-wide functionality and features for the electrical distribution industry.

And with consistent local customer care, you will have on-going access to your implementation, development, support and consultancy team.



With real-time access to stock information across our branches, our sales staff have the data they need to better serve our customers. This has helped drive growth within the business.

— Des Byrne, Manager – EuroSales



Employ your system to manage your operations

If you find yourself checking invoices, advice notes, stock levels etc. to ensure they are correct, your software system is failing your business. Get that time back and put it to better use.

Invest in Intact iQ, a modern, future-fit ERP software solution specifically designed for the electrical wholesale industry. Let it be the guardian of your cost, margin, business rules and processes 24/7.

Elevate your business with Intact iQ



Get started at
intactsoftware.com
